

# ECOM Users Group - EDI



October 18, 2005



# Agenda

- Introductions
  - Sarah Knowles
- Supply Chain
- Purchase Order Carton Consolidation (POCC)
- Closing

# Supply Chain



- In 2004, FLO processed over 45 million cartons annually.
- Improvement through supply chain efficiencies:
  - ✓ Manage the merchandise pipeline by leveraging advanced technologies through improved process and collaboration
  - ✓ Implement **win – win** solutions that enhance supply chain efficiencies

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**ABOUT US**  
A high-level overview of Federated and FLO

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-Important Information  
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**CONTACT US**  
Contact information for designated departments of FLO, along with answers to common vendor questions

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**A/P INFO**  
Vendors can obtain invoice status, expense offset copies, trial balance, etc. They can also submit disputes via FDSNet.

The screenshot shows the FDSNet website with a navigation menu on the left and a main content area. A red oval callout bubble is positioned over the 'GENERAL INFORMATION' section, pointing to the 'Routing' link. The callout text reads: 'FDSNet SHIPPING Allows vendors to request pickup of Truckload shipments. Federated Transportation Office (FTO) responds via email with detailed carrier and delivery information.'

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**FDSNet SHIPPING**  
Allows vendors to request pickup of Truckload shipments. Federated Transportation Office (FTO) responds via email with detailed carrier and delivery information.

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**GENERAL INFO**  
Manuals and forms needed by all vendors are provided in this section. This is the primary use of FDSNet.

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**VENDOR STANDARDS MANUAL**  
Requirements for shipping merchandise to Federated

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**ROUTING GUIDE**  
Transportation guidelines (e.g., carrier selection, freight expense offsets, routing instructions)

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**EDI**  
Information that vendors and service providers can access for help with the EDI exchange of purchase orders, ASNs, and invoices


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**FDSNet UPDATES**  
Announcements, new information and changes to standards are featured in this section

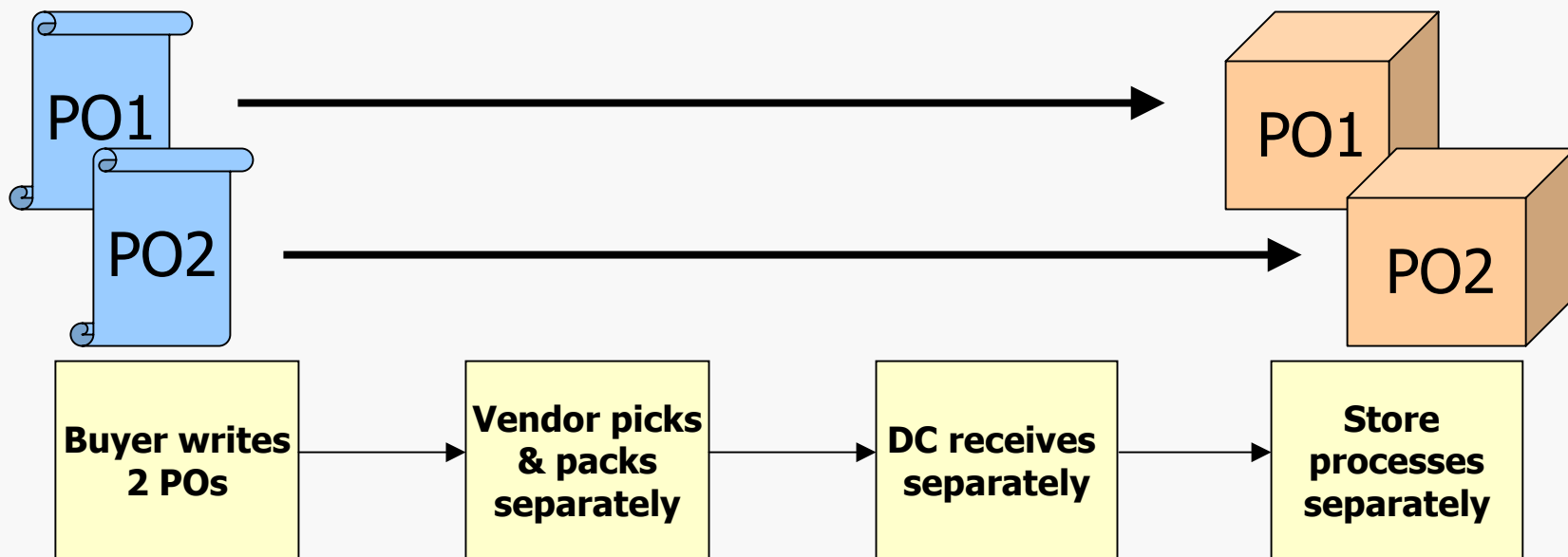
# Purchase Order Carton Consolidation



# POCC

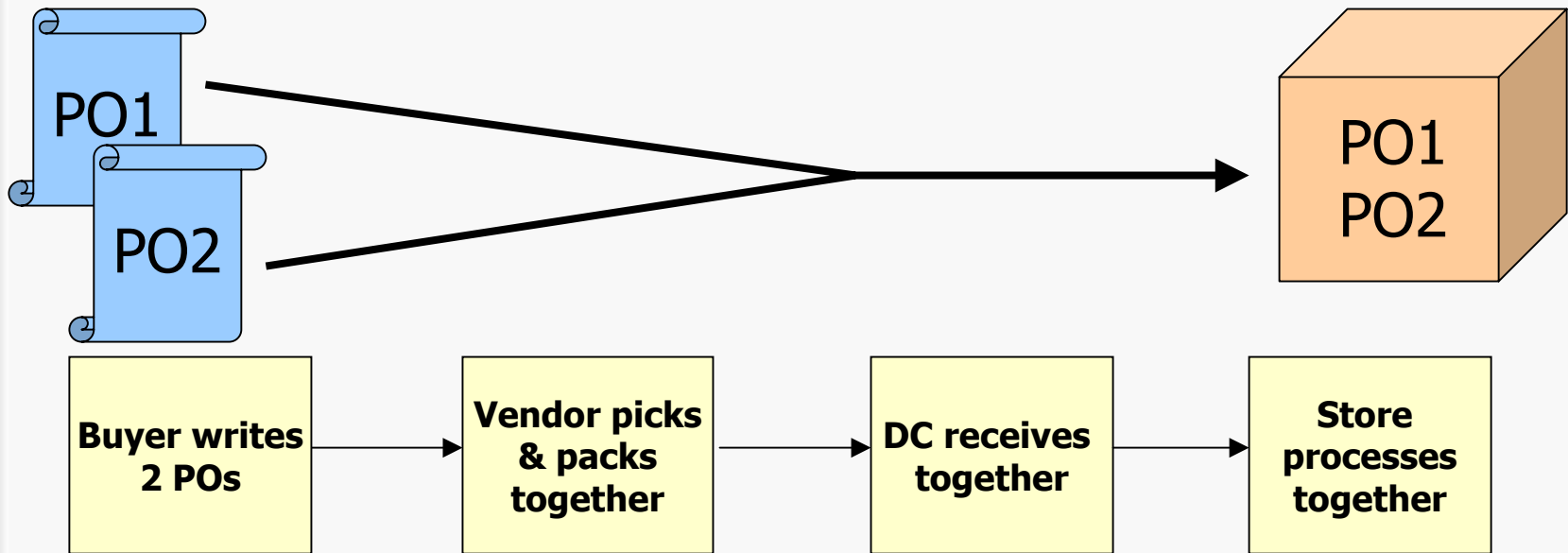
# Before POCC

- PO is transmitted with FDS defined ship and cancel dates.
- FDS requires that carton is packed and ASN sent by division, purchase order, store and shipped within FDS shipping window.
- Vendor ships and Federated receives cartons by division, purchase order and store.
- Store processes each carton separately.



# With POCC

- Shipping multiple POs in 1 carton.
- Orders must be for the same division/store and have common shipping windows.
- Orders must be for an approved department vendor.
- Vendor ships & Federated processes multiple POs in a single carton.
- Store unpacks and processed multiple POs in single carton.



# Carton Size/Weight Requirements

- All applicable minimum and maximum Federated requirements, as stated in the Federated Vendor Standards, apply to PO Carton Consolidation.

Follow carton size requirements, as follows:

**DO NOT SHIP ANY SINGLE CARTON SMALLER THAN OUR MINIMUM DIMENSIONS.**

**MINIMUM**

Length 9"

Width 9"

**MAXIMUM**

36"

27"

**MINIMUM**

Height 3"

Weight 5lb

**MAXIMUM**

30"

50 lb.

**Same rules apply for cartons created with single or multiple POs**

# Carton Shipping Label Impact

- Multiple Purchase Order/Department Number listings on a single label
- Up to 15 total PO/Dept combinations on shipping label
- Addition of MSID to shipping label

<b>Zone A</b>	<b>From:</b> Best Vendor 1234 Main St Cincinnati, OH 45241	<b>To:</b> Macy's East c/o Secaucus Federated Logistics DC 500 Meadowslands Parkway Secaucus, NJ 07094	<b>Zone B</b>
<b>Zone C</b>	SHIP TO POSTAL CODE (420) 07094		<b>Zone D</b>
<b>Zone E</b>	CARRIER: Best Carrier		
<b>Zone G</b>	B/L NUMBER: 853930		
<b>Zone I</b>	PO: 1234567 DEPT: <b>0354</b>		
	For: MACY'S EAST ST#: <b>0003</b> HERALD SQUARE <b>FRAGRANCES</b>		<b>Zone H</b>
	SERIAL SHIPPING CONTAINER (00) 1 0028028 000015259 4		
			

← Current

New →

<b>Zone A</b>	<b>From:</b> Best Vendor 1234 Main St Cincinnati, OH 45241	<b>To:</b> Macy's East c/o Secaucus Federated Logistics DC 500 Meadowslands Parkway Secaucus, NJ 07094	<b>Zone B</b>
<b>Zone C</b>	SHIP TO POSTAL CODE (420) 07094		<b>Zone D</b>
<b>Zone E/F</b>	CARRIER: Best Carrier		
<b>Zone G</b>	B/L NUMBER: 853930		
<b>Zone I</b>	PO/DEPT: 999999/XXX		
	MSID #		<b>Zone H</b>
	For: MACY'S EAST ST#: <b>0003</b> HERALD SQUARE <b>FRAGRANCES</b>		
	SERIAL SHIPPING CONTAINER (00) 1 0028028 000015259 4		
			

**SAMPLE OF ACCEPTABLE UCC-128 LABELS for Purchase Order Carton Consolidation Program**

These labels are samples only, which have been modified to support PO Carton Consolidation. They allow up to 15 PO/Dept combinations in 12 pt bold font in Zone E/F, and Master Shipment ID (MSID) in Zone G in 20 pt bold font.

# Bill of Lading Impact

- Utilize VICS Standard Bill of Lading
  - ✓ Available on VICS website ([www.vics.org](http://www.vics.org))
- Changes to support carton consolidation
  - ✓ Addition of MSID# at PO level
  - ✓ Listing of weight and carton counts
  - ✓ Other current VICS guidelines still apply

# Business Case example of POCC

- **Two POs** combined in one supplier shipment of **three cartons**.
- **SKUs from both POs are packed in the same physical shipping container**, with a supplier assigned **MSID number of 1552214455**.
- Both orders and shipping containers are for the **same division**, Macy's Central.
- Shipped to the **same distribution center**, Stone Mountain.
- Individual shipping containers are marked for **one selling store**.
- Four SKUs, with a total 66 Pieces were shipped on 'PO 5244455'. Three SKUs, with a total of 30 pieces were shipped on 'PO 5244465'.

# Benefits of POCC

- **Reduced expense** - more efficient pick and pack process within your warehouse.
- **Reduced corrugated** – which is up to 30 % of vendor labor in some cases.
- **Reduced freight cost** - fewer cartons needed to ship the same amount of merchandise.
- **Reduction of non-conveyable cartons.**
- **Merchandise available for sale faster** – fewer cartons and trailers handled.
- **Seamless to pickers / packers** on floor.

# How POCC Results Were Founded

- Simulated against 5% of the PO file.
- Consolidation-friendly FOBs.
- 15 top vendors selected to represent FOBs.
- Results were verified with vendors currently doing POCC.

<b>FOB</b>	<b>Carton Reduction %</b>
Women's Accessories	46%
Women's RTW	35%
Men's RTW	34%
Intimate	31%
Men's Basics	28%
Kids	24%
Women's Hosiery	23%
Cosmetics	21%
Sheets	13%
Men's Suits	10%

# For More Information Contact:

**Sarah Knowles**

**201-271-4031**

**POCC@FDS.COM**

# Questions/Answers



# Thank

# You