



# Federated –May Integration

Transition Plan

2006



# The Federated Panel

- ▼ Kris Whitney - OVP Accounts Payable
- ▼ Janet Torok - Director A/P Vendor Services
- ▼ Carol Wall - Director A/P EDI
- ▼ Joe Lieber - Director Debit Balance and  
May Integration
- ▼ Pam Hayes – Director Merchandise  
Information Office - Macy's East



# The Federated Panel

- ✓ Jacqueline Thompson - VP Federated Transportation Office
- ✓ Marc Irgang - Systems May Co
- ✓ Beverly Peralta – OVP Accounts Payable



# Today's Goal

- ✓ Communicate information regarding the FDS-May integration
- ✓ Share conversion dates
- ✓ Answer questions regarding the FDS-May integration



# FDS-May

## Integration Summary

On the integration dates the May systems will convert to FDS systems and former May division vendors will be required to follow FDS Vendor Standards Manual

- ▼ 2006 DATES May converts to Macy's
  - April 30, 2006 Filene's / Kaufmann's to Macy's East and Macy's Home Store
  - May 28, 2006 Hecht's / Strawbridges to Macy's East, Macy's South and Macy's Home Store
  - July 2, 2006 Foley's to Macy's South, Macy's West and Macy's Home Store
  - July 2, 2006 Robinson's-May to Macy's West and Macy's Home Store
  - July 2, 2006 Meier & Frank to Macy's Northwest and Macy's Home Store



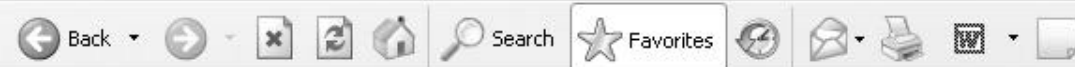
# FDS-May Integration Summary

Famous Barr (Macy's Midwest) and Marshall Field's (Macy's North) systems, including EDI, do not convert until 2007. These divisions' vendors will be required to follow the FDS Vendor Standards Manual beginning

**July 2, 2006**



# Review FDSNET Communications



Address <http://www.fdsnet.com/index.html> Go Links

- Favorites**
- Add...
  - Organize...
  - Links
  - Carton Consolidation Simulation
  - Carton Consolidation
  - Expense Report Solutions (Offline)
  - Free AOL & Unlimited Internet
  - iAP Forms
  - WCPO.com Ultimate Doppler Rad...
  - iAP Forms Management Report



Federated Department Stores  
Business Services Site

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About Us  
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**FAMOUS BARR - FILENE'S - FOLEY'S - HECHT'S - KAUFMANN'S - L S AYRES - LORD & TAYLOR  
MARSHALL FIELD'S - MEIER & FRANK - ROBINSON'S-MAY - STRAWBRIDGE'S - THE JONES STORE**  
[Click here](#) for all information pertaining to your divisions. **UPDATED: 03/10/06**

**Bloomington's and Macy's use links below.**

**REGISTERED USERS**

[Log In](#)  
 You must be a registered user to access these and other services:  
 - Vendor AP Activities  
 - AP Forms  
 - Shipment Requests  
 - Repair Service Scheduling  
 - Parts Ordering & Tracking  
 - Trailer & Yard Management  
 - Document Library  
 - **FDSNet Profile Update**

**Carrier Only Log In**

You must be a Federated Transportation System registered carrier to access:  
 - Load Tendering

**NEW TO FDSNet ?**

-Important Information  
 -New Vendor Requirements  
 -Registration Instructions  
**REGISTER NOW**

**GENERAL INFORMATION  
MANUALS & FORMS**

[Vendor Standards](#)  
 - AP Information  
 - Emails to Vendors  
[Routing Guide](#)  
 - Procedural Change Notices  
 - Shipping Address Update Form  
[EDI](#)  
 - Mapping Guides & Forms  
 - Technology Contact List

**USING FDSNET**

Use [Help](#) for step by step training information on FDSNet business activities.

**Important Information**

for AOL & CompuServe users.

**INDUSTRY LINKS**

- Select -

**MERGER INFORMATION**

**Federated MAY**  
DEPARTMENT STORES, INC.  
 Updated 03/10/06

**FDSNet Updates**

**ATTENTION Vendors**  
[Routing Guide](#)  
[Technology Contacts](#)  
 03/16/06

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[Hecht's/Strawbridge's Integration to Macy's](#)  
 03/10/06

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[Filene's/Kaufmann's Integration to Macy's](#)  
 02/24/06

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**2006 VENDOR STANDARDS**  
[View All Updates](#)

This site is optimized for [Netscape Navigator 4.6+](#) or [Internet Explorer 5.0+](#), and uses [JavaScript](#) and [Adobe Acrobat](#) extensively.



# Purchase Orders

## ✔ Follow the PO

- This is your guide for where and how to ship merchandise
- May PO = May Systems = May Invoice
- Macy's PO = Macy's Systems = Macy's Invoice

## ✔ Your inbound EDI ASN (856) and Invoice (810) must be transmitted to the corresponding mailbox from which the original EDI PO (850) was generated



# Business Continuity

- ✓ Ensure all cut-off dates are adhered to
- ✓ Schedule all appointments with FTO in a timely manner
- ✓ Work with your merchant for any questions regarding ship windows



# Resource Requirements

- ✓ EDI requirements stay the same until integration date
- ✓ Call EDI contacts at May for May issues  
Call FDS for FDS issues

# Risks for Vendor – Retailer



- ✓ If incorrect information is sent to wrong system this can cause:
  - Merchandise delays
  - Reduced sales
  - Payment delays / confusion

MAY SYSTEMS=MAY INVOICE

MACY'S SYSTEM=MACY'S INVOICE



# Questions from our Vendors

1. Various questions will be raised in areas of order management and related systems support, FDSNet support, Door / DC network operations, receivables mgt., deductions and chargebacks, carrier support and capacities, new contacts and communication. *Handle the same as you deal with Macy's today.*

# EDI Questions

2. How will Federated assume May systems?

*We will not be adding May systems to Federated.*

*We are adding NEW stores to Macy's*

3. Will the May Co. EDI sender / receive numbers

change, or, simply remain and be absorbed

into the assigned Macy's division? *After conversion*

*you must use Macy's sender / receive numbers.*

4. Will May EDI requirements e.g. mapping standards,

required transactions sets, etc. be shifted to Federated

requirements? If so when? *Yes, once converted into*

*Macy's - see website for dates and details*

5. What kind of changes in EDI and UPC Catalog can we

expect? *EDI will convert to the Federated format on*

*the conversion dates. As always, your 810 invoice*

*must be by location.*





6. EDI and UPC catalog, vendor compliance, corporate merger - *Follow Vendor Standards manual, follow same process as you do today for Macy's Pos*
7. May Co. requires a dock letter on both the B/L and UCC128 Label. Will this be a requirement post-conversion? *No, ship as you normally would to Macy's*
8. Will the UCC128 label date requirements on the May Co. shipments change? Will the UCC128 label placement requirements change for the May Co.? *Keep in mind that the May doors become new Macy's doors and you should continue to follow Macy's standards as outlined in the Federated Vendor Standards manual.*

## Distribution Center Questions



9. How many May and Macy's DCs will be closing? Will DCs become regionalized? *This information was released 1-19-06 on the Federated Corporate website [www.FDS.com](http://www.FDS.com) . Closing in June 2006 Manchester, CT DC and Baltimore, MD DC. Closing in August 2006 Aurora, CO DC, Portland, OR DC, Salt Lake City, UT DC.*
  
10. How much notice will you give if there are DC changes to existing stores? We pack in advance of ship date and can't systematically change cartons without voiding.  
*You need to consult with your buyer on ship windows if you encounter an issue. There should not be any immediate notices without time for vendors to react.*



11. Does the POE process we use for Federated also change for May Co. on the conversion dates?

*Yes, follow all Macy's guidelines as of the conversion dates. Follow May guidelines prior to the conversion dates.*

12. How strict are the date cut-offs for each conversion? Will May DCs be following all?

*It is very important for the success of the conversion that all cut-offs be strictly followed. Yes, all DCs will comply with all conversion cut-offs.*

## A/P Questions



13. Transition information for Stores and Accounts Payable functions - *After each May Co. division converts to a Macy's division the Accounts Payable functions for new Macy's doors will be the responsibility of Federated Accounts Payable / Vendor Services.*
  
14. How do we resolve claims/deductions from the old May divisions once the conversion to Macy's Happens? *There will still be staff in each of the May Co. divisions after the conversion and you should contact them directly to resolve all prior concerns.*



15. Will all checks be Federated and how will the checks be broken down? *The checks will appear just as they do today.*
  
16. Will May be using Federated's web based system? *Yes, with Macy's POs all information regarding a vendor's account will be available via [www.FDSNet.com](http://www.FDSNet.com).*
  
17. When will payments for May Co. be made by FDS? *As May Co. doors are added to the appropriate Macy's division the payments will then be made from FDS (after conversion).*

## Transportation Questions



18. Will the Transportation offices be converted into a single entity and when?  
*Federated Transportation Office is a single entity for Federated. Once all May integrations are complete you will have one point of contact and you will use FDSNet.*
  
19. Will May Co. shipments follow the FDS current guidelines or be outlined with separate routing criteria? *May shipments must follow May guidelines until the conversion dates. Once conversion takes place Macy's shipments must follow the Federated guidelines. Refer to the FDS routing guide which has already been updated with the new Macy's locations.*



20. Changes to standard and overweight shipment routing.

*We review our standards annually - refer to FDS  
Vendor Standards manual*

21. Consolidated same day or next day shipments.

*Follow Federated Vendor Standards as you do today  
for Federated shipments.*

## Merchant Questions



22. How do we get every division to recognize the cancel date on an order as in your DC date and not any out of our DC? *Work with your Macy's buyer.*
23. How to handle orders received from the May stores with a start ship date later than conversion date to Federated? *Contact the buyer that sent the order to you.*
24. We will have open POs on our system. Will PO numbers change from May to Federated? *You should ship all open POs, post conversion date, with the original May PO.*
25. May Co. provides a portal where vendors can review sales data, etc. by division. Will this go away? *Yes, however we are researching options.*



26. What if we receive a PO that has a store that is not listed on FDSNet, and the buyer insists using their excel spreadsheet as the guide. Should we follow that? *Discuss with the buyer and your Vendor Service contact.*
  
27. When do we change the names of Famous Barr to Macy's Midwest and Marshall Field's to Macy's North? *You can change the name now, Federated bought May Co. We are still using May Co. systems in Famous Barr (MMW) and Marshall Field's (MNO) and will continue with May Co systems (including EDI) until 2007. The store name plates on the actual buildings will change later this year.*



# Accounts Payable Contact Sheet

- ▼ Kris Whitney - Operating Vice President
- ▼ Janet Torok - Director Vendor Services
- ▼ Carol Wall - Director EDI
- ▼ Joe Lieber - Director Debit Balance and May Integration
- ▼ Beverly Peralta - Operating Vice President



# Thank You

We appreciate your ongoing support  
and we are looking forward to  
growing our businesses together!

## Question Raised During the Symposiums:



- 1) Q: Can the published list of May Stores converting to Macy's be made available in an Excel format?

A: All store/DC lists are now available on [www.FDSNet.com](http://www.FDSNet.com) under the May/Federated Merger link.

- 2) Q: Why is Federated charging vendors 5% new store discount for May stores?

A: It is anticipated that the new Federated stores will be remerchandised and that the discount is consistent with the Federated policy as stated in our Vendor Standards Manual on page 44.

## Question Raised During the Symposiums:

3) Q: If a May POCC shipment is in transit during system conversion to Macy's, will Federated be able to receive and process the shipment post-conversion?

A: May Co. consolidated POs based on May "family of business" commodity type which could vary from the Federated structure causing receiving related issues. Vendors should discontinue sending ASNs containing consolidated POs two weeks prior to each conversion. For additional information on POCC shipments please contact 513-782-1805.



## Questions Raised During the Symposiums:

4) Q: Will there be a delay in processing May expense offset charges to vendor accounts?

A: Pre-conversion expense offset charges will be posted following May Co. current processes. You should not experience any delays. Direct any specific questions to your current May Co. expense offset contact.



## Question Raised During the Symposiums:



5) Q: Shipments to Macy's Midwest (Famous Barr) and Macy's North (Marshall Field's) must be compliant to Federated Vendor Standards effective 7/2/06. Does this include the standards for placement of UCC128 labels on shipping cartons?

A: Yes, follow the Federated Vendor Standards, if you currently have your cartons pre-marked for UCC 128 labels placement, continue to use those cartons and going forward follow FDS standards.

6) Q: Post conversion, will May Co. distribution centers' inbound equipment be able to scan UCC128 labels formatted to meet Federated Vendor Standards?

A: Yes, all equipment will be adapted to meet FDS current standards.